

BUYER TIPS – The top 5 things to do before you go out with a real estate agent to look at homes:

1. Get your loan prequalification, preapproval forms, or your proof of funds if you are paying cash done ahead of time to give to your agent. It is customary in our area in Arizona to present the state pre-qualification form with the offer to the listing agent at the time of the offer.
2. Research the internet for the best neighborhoods to live in for your target area. Arizona has a buyer advisory disclosure that can help find a lot of information that your agent may forget to tell you about. Go to <https://www.aaronline.com/manage-risk/buyer-advisory-3/>
3. Put together a list of features that are important to you including the must have items as well as a list for the other items that you want to have but are not critical. This will be a great tool to send to your agent when you get started.
4. Talk to your friends and family that have bought a home to get ideas about what to do and what not to do to make your home search an easy process.
5. Once you have identified an agent to work with, do the research to find out his or her qualifications, past sales history, and past client comments that have been posted about that agent. WWW.Zillow.com is one of many sites that have client feedback comments about individual agents.

Once you have done these 5 things, then it is time to call an agent to discuss your wants and needs. This will help speed up your time to successfully find that perfect home.

If you have any questions, please feel free to contact me to answer your questions

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